

Where we operate

# Over 5,400 committed individuals with an international presence

TITAN Group owns cement plants in nine countries and is organized into four geographic regions: the U.S.A., Greece and Western Europe, Southeastern Europe, and the Eastern Mediterranean. From this base, we sell products to 36 different countries.

Regional overview

**U.S.A.**

No. employees <sup>1</sup>	Turnover €m	EBITDA €m
<b>1,731</b>	<b>411.0</b>	<b>32.1</b>



Cement plants <b>2</b>	Quarries <b>6</b>	Ready-mix plants <b>88</b>
Distribution terminals <b>17</b>	Concrete block plants <b>9</b>	Fly ash processing plants <b>7</b>

**Market dynamics**

Recovery momentum set to continue at a robust pace

Principal products



**Greece and Western Europe**

No. employees <sup>1</sup>	Turnover €m	EBITDA €m
<b>1,125</b>	<b>249.8</b>	<b>13.9</b>



Cement plants <b>3</b>	Quarries <b>27</b>	Grinding plant <b>1</b>
Distribution terminals <b>4</b>	Ready-mix plants <b>28</b>	Dry mortar plant <b>1</b>

**Market dynamics**

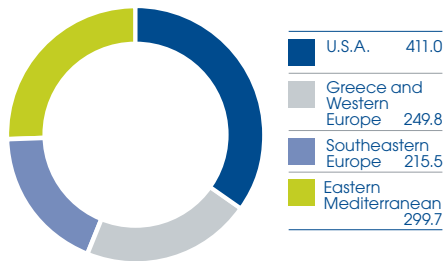
Demand to lead to modest growth, from extremely low levels, underpinned by public works

Principal products

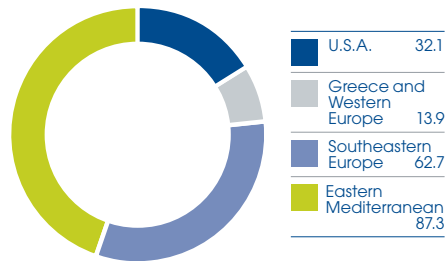


## Performance by geographic region 2013

Revenue by region €m



EBITDA by region €m



Principle products key:

- Cement
- Ready-mix
- Aggregates
- Dry mortars
- Building blocks
- Fly ash
- Know-how on separation of fly ash

Map key:

- Separation Technologies
- Distribution terminals

### Southeastern Europe

No. employees <sup>1</sup>	Turnover €m	EBITDA €m
<b>1,584</b>	<b>215.5</b>	<b>62.7</b>



Cement plants	Quarries	Ready-mix plants
<b>5</b>	<b>11</b>	<b>6</b>
Distribution terminals	Processed engineered fuel plant	
<b>2</b>	<b>1</b>	

#### Market dynamics

No catalyst for growth yet visible – construction activity subdued due to the euro area crisis

#### Principal products



### Eastern Mediterranean

No. employees <sup>1</sup>	Turnover €m	EBITDA €m
<b>1,015</b>	<b>299.7</b>	<b>87.3</b>



Cement plants	Quarries	Grinding plants
<b>3</b>	<b>17</b>	<b>2</b>
Distribution terminal	Ready-mix plants	
<b>1</b>	<b>5</b>	

#### Market dynamics

Resilience in a challenging environment

#### Principal products



<sup>1</sup> Employee figures are as at 31 December 2013. Total number of employees includes joint ventures.